





## THE NUMBERS SPEAK VOLUMES

## OVER 30 YRS

OF INNOVATION AND EXCELLENCE

## **1.8 LAKH**

SQ.FT. OF MANUFACTURING SPACE

## 40 LAKH

UNITS OF ANNUAL PRODUCTION CAPACITY

## 1ST IN INDIA

TO INTRODUCE ROTOMATIC AUTOMATED ELECTROPLATING PLANT

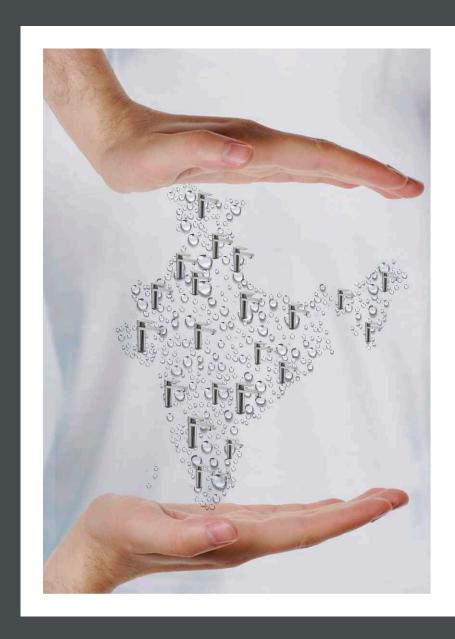
## 1100+ SKUs

ONE OF THE LARGEST PRODUCT RANGE IN THE MARKET

# 600+ DEDICATED AND TALENTED WORKFORCE



## PAN INDIA SALES NETWORK



18+ STATES 3000+
RETAILERS

951 DEALERS 58
DISTRIBUTORS

**REGIONAL SHARE OF SALES** 

36% WEST 25% CENTRAL

**20%** SOUTH

**16%** NORTH

3% EAST

REGIONAL OFFICES IN

AHMEDABAD | INDORE | JAIPUR | LUDHIANA

**EXCLUSIVE LOUNGES IN** 

AHMEDABAD | INDORE | BANGALORE LUDHIANA | MOHALI

**EXPORT MARKETS** 

**BHUTAN** 

**KENYA** 

NEPAL

**NIGERIA** 

**SOUTH AFRICA** 

**SRI LANKA** 

U.A.E.



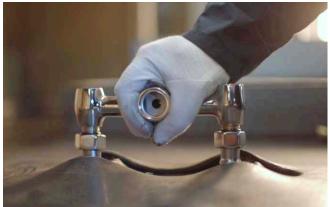
# Responding to market needs and constantly upgrading technology and process have played an important role in our success.

Sudhir Chaudhry Director, Aqua Plumbings Pvt. Ltd.















## THE JOURNEY SO FAR



## 1990

The company started a second unit for making high quality Chrome Plated (CP) fittings.



## 1992

A third unit in the name of Aqua Plumbings Pvt.
Ltd., was started to fulfill the need of contemporary faucets in the market.



## 1996

First to introduce
gold and silver
plated faucets
collection 'ATHENA'
coated with acid and
alkali resistant PU
coating, under
technical guidance
from Hawking
International UK.



### 2010

First to develop and implement a four layer plating of international standards, in association with the leaders in surface plating.

### 1989

Ashok Chaudhary,
along with his
brothers, Sudhir
Chaudhary and
Devan Chaudhary
started a 10,000 sq.ft.
manufacturing and
assembling unit of
conventional
T-handle taps.



## 1991

First to introduced double 'O' ring system for internal fittings of faucets to address the problem of hard water.



### 1994

Aqua Plumbings launches its brand, Plumber Faucets with high visibility in mass media.



### 2009

First to design & manufacture the Single Lever Wall Mixer with 'L' shaped tubular bend for the ones looking for the single lever convenience for their bathroom walls.





## THE JOURNEY SO FAR



### 2014

First to introduce fully automated rotomatic 8 - layer electroplating plant to make highly durable rust resistant faucets.



## 2018

To tap the entry-level segment, the group launched an economy brand SPENGLER which offers maximum durability, quality, affordability, and it is assured with 7 years of warranty.



### 2020

With years of research and innovation, Plumber Bathware announced a Lifetime Performance Warranty on faucets on its entire range, yet another first for India.

### 2011

Another innovation of high performance sensor taps with motor driven ceramic discs, in place of the conventional diaphragm based sensors.



## 2017

Aqua Plumbings unveiled its Ultra Luxury brand AQUINI to bring the design essence of Italian bath fittings along with its unique usage experience.



## 2019

Plumber Bathware holds a mega event to launch its sanitaryware collection at The Oberoi, Gurugram.







## OUR CORE BELIEFS











Sustainability Innovation

Design

Quality

Relationship











#### A COMPANY WITH ITS HEART IN SUSTAINABILITY

- | Committed to **responsible manufacturing** practices
- Heavy investment in energy efficiency and water conservation
- Upgraded all its faucets with **German aerators** to qualify for the 2-Star-Rating and are upgrading further to qualify for the highest 3-Star-Rating
- | Treating and recycling the same affluent to be a **Zero discharge** company
- | Rain water harvesting in our manufacturing unit to improve the quality and quantity of ground water





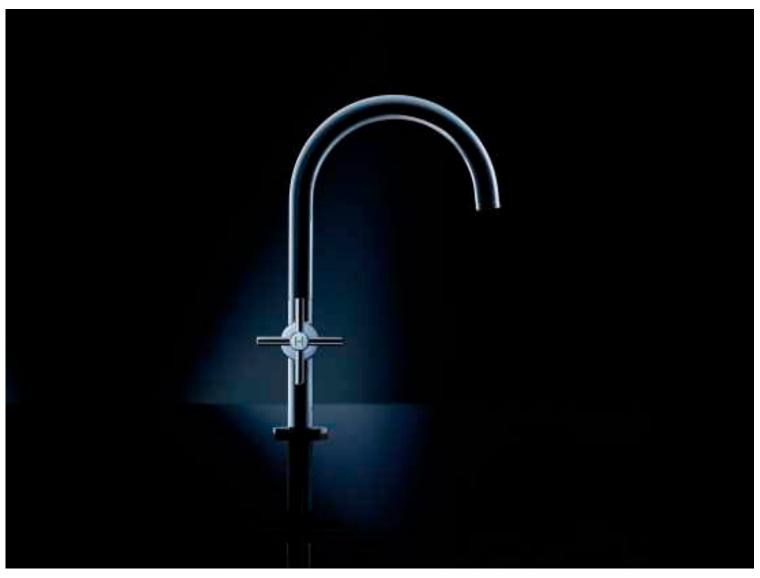


#### MANY INDUSTRY FIRSTS CREDITED TO US

- Introduced **Double 'O' Ring System** for durability in hard water areas.
- Introduced one of a kind silver and gold plated faucets.
- Designed and manufactured single lever wall mixer with 'L' shape bend.
- Incorporated **motor driven ceramic discs** in sensor taps giving it an edge over the conventional based diaphragm based sensors.
- Installed **fully automated vertical lifting electroplating plant** for eight layers of surface coating for extra durability of faucets.
- | Early adopter of **low pressure die-casting** technology.







#### FROM IDEATION TO CREATION

We are a design centric manufacturing company. With a strong focus on aesthetics, functionality and water conservation, Plumber Bathware believes in the essence of making bathrooms beautiful.

**INTERNAL DESIGN STUDIO** 

**SKETCHING, 3D-MODELING** 

RENDERING, PROTOTYPING

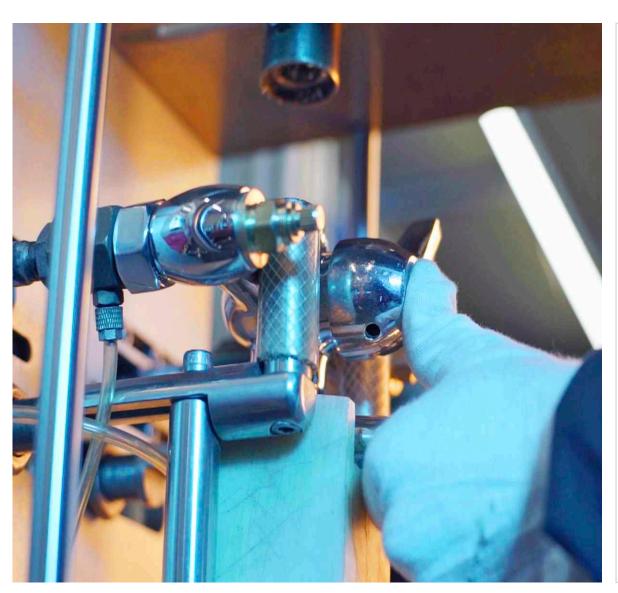
**CUSTOMIZED PRODUCTS** 

**DRIVEN BY WATER CONSERVATION** 





Quality
An uncompromising quality control for unforgettable experience



Each faucet is made up of A-grade brass, crafted meticulously at right temperature and finished with care.

A well adhered
Quality Management
System ensures that
all products are
thoroughly batchchecked and tested.

## THE **5S** APPROACH

#### **SMOOTH**

Get a smooth surface that will last you for decades with the unique plating process for one of the best finishes.

#### **SAVE**

Conserve water by reducing your water consumption without compromising on the flow with German Neoperl Aerators for the perfect foam.

#### **SOFT**

Experience the ultimate softness with ceramic cartridges from Europe.

#### **SAFE**

Stay healthy by preventing water contamination with a safe alloy that contains 65% less lead and is three times resistant to corrosion.

#### **STURDY**

Enjoy long-lasting products, offering superior chemical resistance and flexibility with the SPX, MLT and RPX Hoses for better performance.





## Relationship The importance of being together for a long time.



#### ONE TRANSACTION, LIFETIME RELATIONSHIP

Strong relationship with our channel partners and customers are a key component to building a successful company and It's what keeps us thriving and growing.

Long tenures with distributor, dealer and associates.

Average relationship over 12 years old

Dealer engagement programs

Plumber training and awareness programs

Dedicated customer service cell

Annual rewards and recognitions

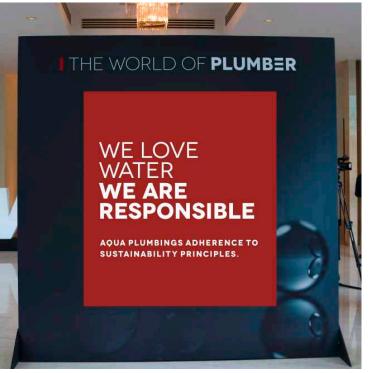




## ■ EXQUISTE SANITARYWARE COLLECTION LAUNCHED TO LEVERAGE THE BRAND AND DISTRIBUTION MUSCLE

Aqua Plumbings unveiled Plumber Bathware's grand collection of sanitaryware and its top-of-the-line Aquini Faucets at The Oberoi Gurgaon on 19th November, 2019. The meet was attended by over 250 dealers from across India and the collection was overwhelmingly accepted. A similar launch event was followed in Indore on 28th November, 2019.





The WORLD OF PLUMBER sanitaryware launch at The Oberoi, Gurugram was undoubtedly one of the unseen events by the industry. Created with trending consumer insights, the design and production team indeed create a world class collection.

Karann Chaudhry Management, Aqua Plumbings Pvt. Ltd.



## A RECENT MILESTONE





















## PLUMBER BATHWARE



LUXURY FOR EVERYONE



## ONE OF THE WIDEST OFFERING OF BATHWARE COLLECTION



**SANITARYWARE** 



**ART BASINS** 



**FAUCETS** 



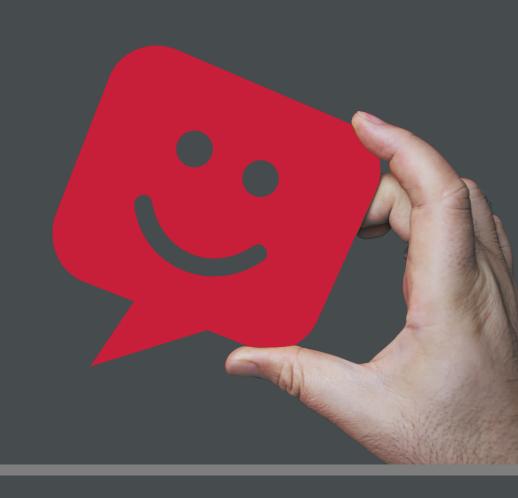
**SHOWERS** 











RICH IN FEATURES, GREAT IN APPEAL









Lifetime performance warranty on faucets



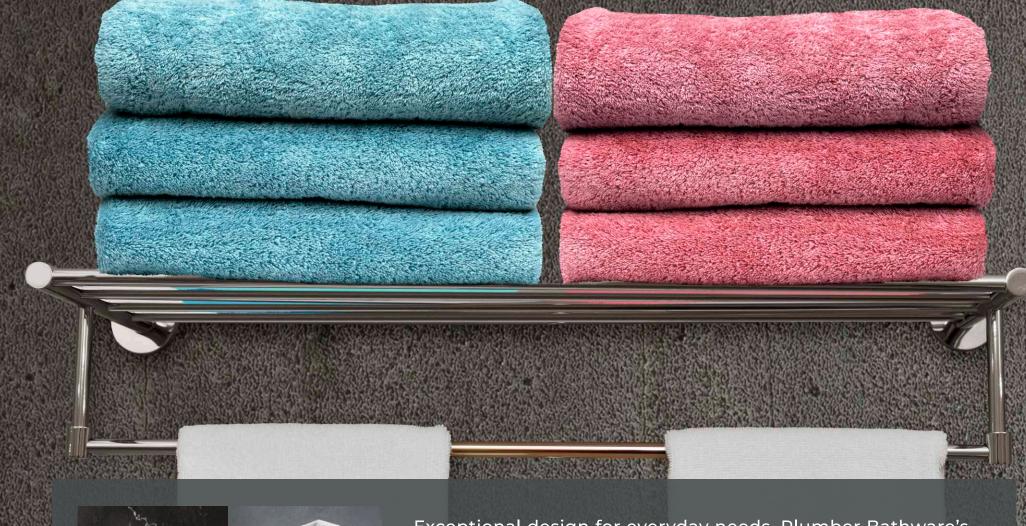
SHOWERS

The wide range of overhead and hand showers are available in varied sizes and shapes with features like Easy-Clean, Anti-Lime Jets Multi-Flow and advance Water Saving APC Technique etc.









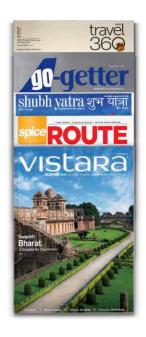


Exceptional design for everyday needs. Plumber Bathware's stylish universal items offer a rich selection for attractive bathroom furnishing, with items such as Tumbler Holder, Liquid Soap Dispenser, Towel Rail, Soap dish etc.

## ■ BRAND COMMUNICATION











Plumber Bathware brand is consistently visible in leading inflight and home interior magazines; outdoor presence in key cities and airports; web advertising; frequent bursts on leading TV channels, etc.



















## DESIGN ETHOS

RIGHT AT THE HEART IS
ITALIAN DESIGN
TRADITION AND OUR
LOVE FOR WATER.
CAREFULLY CRAFTED AND
EXCEPTIONALLY
DESIGNED THE
AQUINI COLLECTION
PROVIDE A STUNNING
APPEAL AND AN UNIQUE
WATER EXPERIENCE

#### **AQUINI FAUCET COLLECTION**

SINGLE LEVER BATH & KITCHEN FAUCETS
SPECIAL FINISH BATH & KITCHEN FAUCETS

#### **AQUINI BATH COLLECTION**

CUSTOM SHOWER SYSTEM, HIGH FLOW
MULTI OUTLET MIXER, HIGH FLOW
THERMOSTATIC MIXER, MULTI-FLOW
OVERHEAD SHOWERS



## **FAUCETS**











THERMOSTATIC LINEAR CONCEALED MIXERS
HIGH FLOW MULTI OUTLET MIXER
HIGH FLOW MULTI OUTLET MIXER
HIGH FLOW THERMOSTATIC MIXER
MULTI-FLOW CEILING SHOWERS

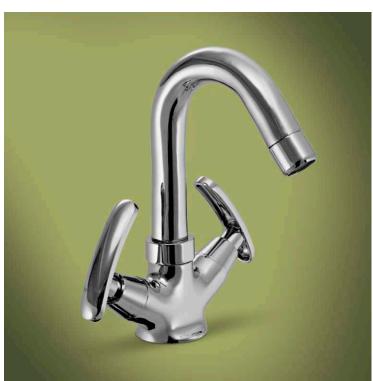


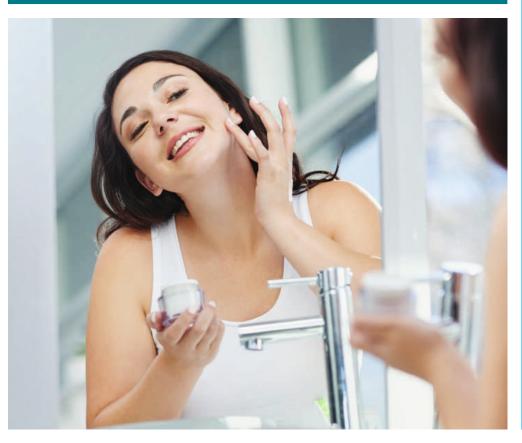






#### ECONOMY WITH ELEGANCE





# Spengler BROM PLUMBER





**SMOOTH OPERATION** 



**DURABLE QUALITY** 



SUPERIOR CHROME FINISH



**SOFT WATER FLOW** 



YEAR WARRANTY

## OUR CLIENTS



#### INTERNATIONAL GROUPS





## PUBLIC SECTOR UNDERTAKINGS (PSUS)































#### **PRIVATE SECTOR**



























































#### **SPIRITUAL**













## AWARDS & CERTIFICATIONS



#### QUALITY CERTIFICATION









## APPROVED BY REPUTED INSTITUTIONAL









The group adheres to international standards and has been certified in a number of areas of fundamental importance for the manufacture of top-quality products; the supply chain, production processes and the environment.

#### **AWARDS**



BUSINESS ICON AWARD IN THE SANITARYWARE CATEGORY Awarded by Navbharat Times



INDUSTRY LEADERSHIP AWARD IN THE BATHWARE CATAGORY Awarded by Dainik Jagran



BRAND OF THE DECADE Awarded by ERTC Media



PRESTIGIOUS RISING BRAND OF ASIA AWARD Awarded by ERTC Media



BRAND ICONS 2016 EXCELLENCE IN BUSINESS AWARD Awarded by Times of India Group



EXCELLENT
CONTRIBUTION IN VAT
Awarded by Government of Uttar Pradesh

## A SOCIALLY RESPONSIBLE COMPANY



## #haathdhokay

A public service campaign to spread hygiene awareness in the time of pandemic.







In response to the COVID-19 pandemic, Plumber Bathware embarked on a public service campaign to remind people of the importance of hand hygiene and how it can help reduce the spread of infections.

## #ipledgetosavewater

An initiative by Plumber Bathware to save waster.



Launched in 2020, Plumber Bathware took a step towards raising awareness of water conservation by making every Indian aware of the looming water crisis. With this campaign, Plumber Bathware strives to bring a positive change in the society by raising awareness and supporting a cause that will help millions of people from around the country. Plumber Bathware has taken a pledge to itself save 10 billion liters of water wastage every year.

#### **AQUA PLUMBINGS PVT. LTD.**

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